The diameter of a tin of peaches is 10 cm. How many tins will fit in a box 30 cm by 40 cm (one layer only)?
Abstract

Non-routine word problem solving contributes to the mathematical development of elementary school students. Teachers’ modeling of word problems by constructing visual-schematic representations is found to be a helpful tool. Existing instructional programs, based on heuristic approaches, do not provide sufficient guidance for students to produce visual-schematic representations. The goal of the present study was to examine teachers’ use of visual-schematic representations when implementing a teaching intervention for supporting non-routine word problem solving. The eight participating teachers in this study were, after a short training, able to produce visual-schematic representations during their instruction. However, teachers seemed to base their use of these representations on personal preferences rather than on an optimal fit with the word problem characteristics. This should be a key aspect for teacher training.

Keywords: word problem solving instruction; visual representation types; teacher modeling
Introduction

On one side of a scale there are three pots of jam and a 100g weight. On the other side there are a 200g and a 500g weight. The scale is balanced. What is the weight of a pot of jam?

In contemporary math education, word problems like the one above are frequently offered to students. Learning to solve these so-called non-routine word problems is an essential feature of mathematical development (Depaepe, De Corte, & Verschaffel, 2010; Jiminéz & Verschaffel, 2014; Swanson, Lussier, & Orosco, 2013). In this study, non-routine word problems are defined as challenging problems set in realistic contexts, that require understanding, analysis and interpretation. They are not simple computational tasks embedded in words; they require an appropriate selection of strategies and decisions that lead to a logical solution (Van Garderen & Montague, 2003).

Students’ difficulties in solving non-routine word problems are common in contemporary math classrooms (Boonen, Van der Schoot, Van Wesel, De Vries, & Jolles, 2013; Hegarty & Kozhevnikov, 1999; Krawec, 2010; Van Garderen & Montague, 2003) and are widely recognised by both researchers and teachers (Boonen, Van Wesel, Jolles, & Van der Schoot, 2014; Prenger, 2005; Van Garderen, 2006; Van Garderen & Montague, 2003). For this reason, instructional programs have been developed that provide support in word problem solving for low-performing students (see Jitendra, 2002; Jitendra et al., 2013; Montague, 2003; Montague, Warger, & Morgan, 2000). These programs have primarily been used in research settings involving researchers working with individuals or small groups. Surprisingly, there is currently no comparable instructional support available for teachers in mainstream classrooms, as far as we know. This is an important lacuna, given that mainstream schools are becoming more inclusive, with greater numbers of students with mild to severe learning difficulties in classrooms (Jitendra & Star, 2012; Sharma, Loreman, & Forlin, 2012). Dutch teachers, for example, label, on average, a quarter of their students as students with special educational needs in mainstream primary education (Van der Veen, Smeets, & Derriks 2010).
It would therefore be of benefit to teachers if they had instructional approaches at their disposal designed to support learning in areas that many students find difficult - in this case, non-routine word problem solving.

Within this context, the present study introduces an innovative approach to instructing word problem solving - based on the use of visual representations - during whole-class teaching in mainstream sixth grade classrooms, and examines how teachers implement that approach. In sixth grade, students are expected to be able to solve a wide variety of non-routine problems of increasing difficulty. The challenge in enabling students to tackle such problems is considerable, so instructional support at this grade level is particularly appropriate.

*What is difficult about solving non-routine word problems?*

Non-routine word problems cannot be solved using any fixed algorithmic method or set of prescribed procedures (Elia, van den Heuvel-Panhuizen, & Kovalou, 2009; Pantziara, Gagatsis, & Elia, 2009). Rather, word problem solving depends on two major phases, namely problem comprehension and problem solution. *Problem comprehension* involves: (1) understanding the problem text (i.e., what question is to be answered); (2) identifying the relevant numerical and linguistic components of the problem (e.g., key words as ‘more than’, ‘less than’); (3) identifying the spatial relations between these components; and (4) representing the components and the spatial relations between them (i.e., the problem structure) in a complete and coherent way. *Problem solution* involves determining the mathematical operations (i.e., addition, subtraction, multiplication and/or division) to be applied to the identified numerical components and executing these computations to solve the problem (Krawec, 2010; Lewis & Mayer, 1987). Solving non-routine word problems thus involves carrying out and integrating several cognitive activities that involve a non-trivial amount of related information.

Research shows that the difficulties experienced by many students in solving word problems arise not from their inability to execute computations, but from difficulties in understanding the problem text, identifying solution-relevant components and the relations between them, and
representing the problem structure (Boonen et al., 2013; Carpenter, Corbitt, Kepner, Lindquist, & Reys, 1981; Cummins, Kintsch, Reusser & Weimer, 1988; Krawec, 2010; Lewis & Mayer, 1987).

Hence, erroneous word problem solutions are frequently a consequence of errors in the problem comprehension phase rather than in the problem solution phase.

**Previous research into supporting word problem solving**

From the perspective presented above, providing support for the problem comprehension phase should be particularly beneficial to students’ problem solving performance. Yet, in educational practice, word problem solving in the classroom as well as teacher training often focuses on the solution phase. Existing research-based programs developed to support word problem solving of low-performing students incorporate both problem solving phases in the form of prescribed cognitive strategies (i.e., reading and understanding the problem, analysing the information presented, developing logical solution plans, evaluating solutions) presented in a sequence of steps (Jitendra & Star, 2012; Jitendra et al., 2009; Krawec, 2012; Montague et al., 2000).

In these programs, support for the problem comprehension phase typically includes strategies for understanding the problem text (e.g., by paraphrasing the text and underlying relevant information) and strategies for identifying and representing the underlying problem structure by means of a visual representation. The assumption is that a visual representation should clarify the problem structure by making the numerical, linguistic and spatial relations between solution-relevant elements visible, which consequently facilitates understanding of the problem and identification of the computations to be performed (Boonen et al., 2014; Krawec, 2010, 2012). Thus, using visual representations during problem comprehension could be an effective way to support word problem solving (Van Garderen & Montague, 2003).

Two current research-based approaches to using visual representations in the problem comprehension phase can be distinguished. The first is to provide students with specific visual representations for specific types of problem, namely routine word problems. Students are then
encouraged to reflect on the similarities and differences between problem types and the corresponding visual representations (Jitendra, Dipipi, & Perron-Jones, 2002; Jitendra & Star, 2012; Jitendra et al., 2009). Although this approach can be successful for teaching students how to tackle routine problems with an identical structure (e.g., ‘compare’ problems as: *Mary has 5 marbles. John has 8 marbles. How many more marbles does John have than Mary?*), it is usually not possible to match non-routine word problems to a fixed representation type. Teaching students to use only one specific visual representation for each type of problem is, moreover, risky, as it may lead to an inflexible and rigid use of representation strategies (Jitendra, Griffin, Haria, Leh, Adams, & Kaduvettoor, 2007; Van Dijk, Van Oers, & Terwel, 2003; Van Dijk, Van Oers, Terwel, & Van den Eeden, 2003a).

The second approach – typically for non-routine word problems – defines visual representation in general heuristic terms: this should be done either mentally or by making a drawing. Indeed, it is characteristic for non-routine problems that they cannot be represented in a prescribed way; in such conditions, the use of a heuristic approach may seem appropriate. It is a false assumption, however, that students know how to translate such a heuristic into a useful visual representation. Students generally do not know what to draw, when, under which circumstances and for which types of problems (Jitendra et al., 2007; Jitendra et al., 2009).

In summary, there are important shortcomings in current approaches to using visual representations to support comprehension of non-routine word problems. On the one hand, approaches that teach fixed visual representations for problem solving are insufficient to deal with the situation-specific structure of non-routine problems. On the other hand, heuristic approaches do not provide sufficient guidance for students to produce useful visual representations.

*Visual representations for comprehension of non-routine word problems*

These shortcomings could be addressed by teaching students to produce visual representations that accurately depict the situation-specific structure of non-routine word problems. Such
representations should present a complete and coherent model of the relations between all solution-relevant problem components. We refer to these further as *accurate visual-schematic representations*. It is important to note that such representations can incorporate standard mathematical models, such as a bar model, pie chart or number line, but that they often comprise freely constructed drawings. Examples of an accurate bar model and ‘own’ construction are shown in Table 1(a) and (b) respectively for the weighing scale problem presented earlier.

Research shows that accurate visual-schematic representations facilitate problem comprehension, help to identify the required calculation processes and thereby contribute to successful problem solving (see e.g., Boonen et al., 2013, 2014; Hegarty & Kozhevnikov, 1999; Van Garderen, 2006; Van Garderen & Montague, 2003). For example, the visual-schematic bar model in Table 1(a) demonstrates that an accurate depiction of problem structure can greatly reduce calculation demands: simply by depicting the given quantities in the correct relation to each other, it can instantly be seen that each pot of jam must weigh 100g + 100g.

This stands in contrast to more commonly known visual representations, namely pictorial and arithmetical representations, both of which frequently accompany word problem solving in mathematical text books. *Pictorial* representations contain a detailed image of some element of the problem text (e.g., an object or a person) without identifying relations between problem elements or the required calculations (Table 1[e]). These visual representations have been found to negatively influence the word problem solving process (Boonen et al., 2014; Hegarty & Kozhevnikov, 1999; Krawec, 2010, 2012; Van Garderen, 2006; Van Garderen & Montague, 2003). *Arithmetical* representations (e.g., proportion tables, Table 1[f]) are intended to support the calculation processes required to compute answers. This type of representation is generally introduced in the problem solution phase but does not contribute to problem comprehension; thus, when the problem is not well understood, arithmetical representations frequently contain erroneous information and lead to incorrect answers (Boonen et al., 2013; Cummins et al., 1988; Krawec, 2010).
### Table 1

*Examples of types of visual representation for the weighing scale problem*

<table>
<thead>
<tr>
<th>Representation type</th>
<th>Example</th>
</tr>
</thead>
<tbody>
<tr>
<td>(a) Accurate visual-schematic: bar model</td>
<td><img src="image1" alt="Accuracy model" /></td>
</tr>
<tr>
<td>(b) Accurate visual-schematic: own construction</td>
<td><img src="image2" alt="Accurate construction" /></td>
</tr>
<tr>
<td>(c) Inaccurate visual-schematic: bar chart</td>
<td><img src="image3" alt="Inaccuracy chart" /></td>
</tr>
<tr>
<td>(d) Inaccurate visual-schematic: own construction</td>
<td><img src="image4" alt="Inaccuracy construction" /></td>
</tr>
<tr>
<td>(e) Pictorial</td>
<td><img src="image5" alt="Pictorial" /></td>
</tr>
<tr>
<td>(f) Arithmetical: Proportion table</td>
<td><img src="image6" alt="Proportion table" /></td>
</tr>
</tbody>
</table>

Unfortunately, very little is known about how teachers could teach students to construct accurate visual-schematic representations to support word problem comprehension. It cannot be assumed that teachers are able to do this. For a start, teachers may not know what kind of visual
representations should be made or in which phase of the problem solving process to use them. Teachers may also have difficulty in constructing these types of visual representations accurately (i.e., correctly and completely). Incorrect and/or incomplete visual-schematic representations are referred to as inaccurate visual-schematic representations (e.g., Table 1[c] and [d]).

Furthermore, research shows that it is more effective to teach students to construct their own visual representations than to provide them ready-made, as this contributes to skill adaptivity (Van Dijk et al., 2003; Van Dijk et al., 2003a). Thus, teaching needs to focus on the construction process (i.e., how to make the representation), rather offering a representation as a given entity. Furthermore, teachers should encourage students to use visual representations in a diverse, flexible and functional way. This refers to being able to use different kinds of visual representations and to switch between them such that the representation fits the structural characteristics of the problem and is useful for helping to solve it.

In short, although using accurate visual-schematic representations to support the problem comprehension phase of word problem solving has considerable potential for improving problem solving performance, research is needed that examines how teachers implement an approach centred on the use of these visual representations. It is important to establish this point, as it is critical to the viability of this approach for supporting word problem solving in schools.

*The present study*

The goal of the present study is to examine teachers’ use of visual representations when implementing a teaching intervention for supporting non-routine word problem solving that focuses on constructing accurate visual-schematic representations. This teaching intervention is embedded within a sequence of problem solving steps (comparable to the programs mentioned above) that reflect the problem solving phases described earlier. It is important to note that, just as both problem solving phases are essential for effective problem solving, so all steps are intended to be carried out fully in the prescribed order for each problem treated.
The general goal of the teaching intervention is to teach students cognitive strategies for solving non-routine word problems. The specific goal is to teach students to construct accurate visual-schematic representations of problem structure and to encourage them to select and use visual representations in a functional (i.e., useful for helping to solve the problem) and adaptive way. This refers to diverse and flexible use of visual representations, by which the kinds of visual representations used are varied to suit problem characteristics. An overview of the steps and the relation of each step to problem solving phase is provided in Box 1 (based on Montague et al., 2000).

The key interest of the present study, that is the construction of accurate visual-schematic representations (implemented in the third, i.e., visualization step), is indicated in bold print.

The teaching intervention comprises eight lessons that make use of teacher modelling (i.e., thinking aloud while demonstrating a cognitive activity), student modelling and independent student practice (see Methods section). We focus on teacher modelling of visual representations, where teachers’ use of visual representations is expected to be most visible. An important aspect of the teaching intervention is that teachers are encouraged to implement it in a way that is compatible with their own manner of teaching (Rogers, 2003). This makes it possible to study natural diversity in teachers’ behaviours.
<table>
<thead>
<tr>
<th>Problem solving phase</th>
<th>Step</th>
<th>Content</th>
</tr>
</thead>
<tbody>
<tr>
<td>PROBLEM COMPREHENSION: understanding text</td>
<td>Step 1.</td>
<td>READ the problem carefully all the way through Each sentence of the text is studied for comprehension and not just to search for numbers and key words (such as more than, times, as much as, etc.).</td>
</tr>
<tr>
<td>PROBLEM COMPREHENSION: understanding text meaning, identifying problem components, identifying relations</td>
<td>Step 2.</td>
<td>UNDERSTAND the text: put it in your own words imagine the situation underline important information what is being asked? Deep understanding of the text is stimulated by a sequence of four substeps. The text is paraphrased (i.e., put into own words), the described situation is imagined mentally, solution-relevant information needed for solving the problem is underlined, and the problem solver asks him/herself what question is to be answered.</td>
</tr>
<tr>
<td>PROBLEM COMPREHENSION: representing problem structure</td>
<td>Step 3.</td>
<td>VISUALIZE the problem structure: make a drawing of the problem situation An accurate visual-schematic representation of the text is made. This contains correct and complete depictions of spatial, linguistic and numeric relations between all solution-relevant elements of the text.</td>
</tr>
<tr>
<td>PROBLEM SOLUTION: determining operations</td>
<td>Step 4.</td>
<td>HYPOTHESISE a plan to solve the problem: what kind of problem is it? (+, -, x, : ) what do you need to calculate? The number of solution steps and type(s) of operation (addition, subtraction, multiplication and/or division) are derived from the schematic representation. The required calculation is written down in standard symbolic notation.</td>
</tr>
<tr>
<td>PROBLEM SOLUTION: executing computations</td>
<td>Step 5.</td>
<td>COMPUTE the required operation The required calculations are performed.</td>
</tr>
<tr>
<td></td>
<td>Step 6.</td>
<td></td>
</tr>
<tr>
<td>CHECK your answer</td>
<td>The computation is checked and it is considered whether the result is a plausible answer to the question asked.</td>
<td></td>
</tr>
</tbody>
</table>
Research questions

To meet the goals of the present study, the following research questions are posed:

1. **What attention do teachers give to visualization when implementing the teaching intervention, when do they use visual representations in the word problem solving process and to what purpose?** Given the focus of the teaching intervention on the use of visual representations, teachers are expected to pay most attention to the visualization step of the problem solving process, to use visual representations to structure problem elements and the relations between them, and to embed this within the full sequence of prescribed steps. However, it is possible that teachers focus on other parts of the problem solving process, that they use visual representations at other points of the process and/or for other purposes (e.g., illustrating unfamiliar words in the text, calculating answers), or that they do not use visual representations at all. It is also possible that steps are omitted, combined or performed out of order, which may result in the visualization step not being embedded in the prescribed sequence as intended.

2. **What kinds of visual representations do teachers use and how adaptive (i.e., diverse and flexible) is this use of visual representations?** Teachers are expected to demonstrate a varied use of visual representations (i.e., diversity) and to offer different kinds of representations for solving a problem (i.e., flexibility). However, it is possible that teachers use representations in a limited and fixed way and/or that they do not consider different ways of representing problems.

3. **What is the quality of the representation process and of the visual representations used?** Teachers are expected to model the representation process transparently, correctly and completely. However, it is possible that teachers do not make their reasoning transparent (e.g., offering a visual representation without explaining which elements of the problem should be represented or without explaining how the representation can be used to solve the problem), and/or that their reasoning is incorrect (e.g., naming and/or using visual representations wrongly) and/or incomplete (e.g., naming a visual representation that can be used but not indicating why). Teachers are also expected to construct visual representations that correctly
and completely depict the relations between all solution-relevant problem components. However, the visual representations made could be incorrect (i.e., containing erroneous problem components or relations) and/or incomplete (i.e., missing components and/or relations). The visual representations used are also expected to be suitable and useful (i.e., functional) for solving the problem. However, it is possible that visual representations do not fit problem characteristics well (e.g., a number line for solving a problem about percentages) and/or that they contain excess information that is not relevant for and could interfere with solving the problem.

Study approach and relevance

The present research is performed within the context of a teaching intervention for supporting non-routine word problem solving that involved eight mainstream teachers recruited through purposive sampling. These teachers had a positive attitude towards mathematics, were confident about teaching mathematics and using visual representations, and were motivated to participate in and contribute to research in this area. It is well established that a lack of motivation and interest can severely impact the way in which teachers implement educational innovations in regular classrooms. The personal willingness of teachers to adopt and integrate innovations into their classroom practice is of crucial importance (Evers, Brouwers, & Tomic, 2002; Ghaith & Yaghi, 1997; Hermans, Tondeur, Van Braak, & Valcke, 2008; Rogers, 2003). Thus, by limiting participation to individuals with these qualities, results are obtained under favourable conditions in which teacher behaviour is not negatively influenced by motivational factors. This allows behaviours to be analysed on the basis of the specified criteria, with known affective confounders excluded.

The study makes an unique contribution to research in the important and problematic area of word problem solving in regular classrooms. As far as we know, it is the first study to focus on mainstream teachers’ use of visual-schematic representations in whole-class word problem solving instruction. By focusing on how teachers perform the intended behaviours, the study provides
indications for improving the design and development of instructional support and teacher training in this area.

**Methods**

*Participants*

Directors of elementary schools in the central provinces of the Netherlands were directly approached with information about the teaching intervention and a request to participate in the present research. Eight mainstream sixth grade teachers from four elementary schools subsequently volunteered to participate. These teachers indicated that they were motivated to implement the teaching intervention and contribute to this research, that they had a positive attitude towards mathematics, that they were confident about teaching mathematics and that they believed themselves to be competent in using visual representations in the math lesson. Table 2 presents the background characteristics of the participating teachers.

<table>
<thead>
<tr>
<th>Teacher</th>
<th>Sex</th>
<th>Highest qualification level(^a)</th>
<th>Number of years teaching</th>
<th>Days per week teaching</th>
<th>School type(^b)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Teacher 1</td>
<td>F</td>
<td>1</td>
<td>20</td>
<td>5</td>
<td>2</td>
</tr>
<tr>
<td>Teacher 2</td>
<td>F</td>
<td>1</td>
<td>6</td>
<td>5</td>
<td>2</td>
</tr>
<tr>
<td>Teacher 3</td>
<td>M</td>
<td>1</td>
<td>13</td>
<td>4</td>
<td>2</td>
</tr>
<tr>
<td>Teacher 4</td>
<td>M</td>
<td>1</td>
<td>27</td>
<td>4</td>
<td>2</td>
</tr>
<tr>
<td>Teacher 5</td>
<td>F</td>
<td>2</td>
<td>14</td>
<td>5</td>
<td>1</td>
</tr>
<tr>
<td>Teacher 6</td>
<td>M</td>
<td>1</td>
<td>13</td>
<td>4</td>
<td>2</td>
</tr>
<tr>
<td>Teacher 7</td>
<td>M</td>
<td>1</td>
<td>39</td>
<td>5</td>
<td>2</td>
</tr>
</tbody>
</table>

*Table 2*

*Background characteristics of participating teachers*
Parents of students in the classes of the participating teachers were informed that their child would participate in the study and that they could withhold permission for their child to participate. No parents took up this option; thus, all participating classes were intact.

Context of the research: the teaching intervention

Three weeks prior to commencement of the teaching intervention, teachers attended one afternoon session that presented the rationale for and the aims of the study and introduced the teaching intervention. A second afternoon session two weeks later focused on how to execute the problem solving steps. Professional development materials supplied to teachers contained: (a) an overview of the most important national and international literature regarding word problem solving and word problem solving instruction; (b) a presentation and explanation of each of the problem solving steps; (c) a description of how to perform each step on the basis of several examples.

Furthermore, teachers received an elaborated lesson protocol that contained a fully scripted model of how to apply the steps for each word problem to be treated. These problems were obtained from regular math textbooks and were therefore fully authentic. Rather than use the scripts verbatim, however, teachers were encouraged to use their own explanations and elaborations during the teaching intervention: as stated earlier, teachers were encouraged to implement the teaching intervention in a way that was compatible with their own teaching approach.

The eight lessons of the teaching intervention were subsequently delivered by all participating teachers over the course of four weeks, with two lessons of 40 minutes duration per week. These lessons replaced regular lessons within the standard math curriculum. On-going assistance from the research team was available throughout the study duration. Each student in the
class of a participating teacher received a textbook with the problems to be treated, an exercise book and a prompt card that depicted the problem solving steps in a visually attractive way.

The first four lessons made use of teacher modelling followed by independent student practice. In these lessons, three to six word problems were intended to be modelled by the teacher, with 22 problems to be modelled in total. The last four lessons made use of student modelling followed by independent student practice. Instructional support was gradually faded out within and across lessons so that students could ultimately take control of their own problem solving work. Twenty of the teacher-modelled problems were selected for analysis¹. The two problems that were excluded were not representative of the types of non-routine problems with which students have difficulties as they required only one solution step and could be solved using a fixed algorithmic method.

The present study: Measures and analyses

The complete teaching intervention (i.e., 8 lessons) was recorded on video for each of the eight participating teachers. All recordings of the first four lessons (i.e., in which teacher modelling took place) were subsequently viewed by two members of the research team, and the way in which the teacher concerned modelled the problem solving steps (see Box 1) for each of the selected problems was recorded, described and coded according to the measurement and analysis scheme presented in the following paragraphs. Note that pictorial representations were recorded but not analysed as they could not be judged on criteria relevant to this study. Inter-rater reliability of the coding was computed as Krippendorff’s alpha coefficient for nominal (here, dichotomous) and ordinal data. The obtained coefficients for nominal variables ranged from .86 to 1.00 and for ordinal variables from .91 to .98, indicating high reliability (Krippendorff, 2004).

First research question (attention to visual representations, usage and purpose)

¹ Note that not all teachers modelled all of these problems due to time constraints.
For each teacher-modelled problem and for each problem solving step, it was recorded: (1) whether and when the teacher performs the step; (2) step duration in minutes; (3) whether the teacher uses a visual representation during the step; (4) for what purpose the visual representation is used; (5) any other factors (e.g., lesson or class management) impacting teachers’ attention to or use of visualization. Where steps were combined (i.e., performed simultaneously as opposed to sequentially), the time spent on the combination was allocated in equal proportions to each of the constituent steps. The total time spent on each step by each teacher across all teacher-modelled problems was then calculated, giving an indication of the attention given to each step and consequently the relative attention given to visualization compared to the other steps. Next, the data from (1), (3), (4) and (5) above were reviewed and discussed by two members of the research team. This resulted in the identification of patterns specifying when visual representations are used during the problem solving process and to what purpose.

Second research question (kinds of visual representations used and adaptivity)

Teachers’ behaviours relevant to their use of different types and forms of representations were recorded. For each visual representation used, the type of representation (i.e., pictorial, arithmetical, visual-schematic) and form of representation (i.e., bar model, pie chart, number line, proportion table, own construction) was recorded; more than one representation could be recorded per problem, if applicable. For each teacher, the following measures were then derived from these data:

- **Diversity**: To examine the extent to which teachers demonstrated a varied use of visual representations Simpson’s $D$ was calculated (Simpson, 1949). Simpson’s $D$ is an estimation of the effective number of species, i.e., the effective number of representation types used by a teacher. In this case, $D$ ranges from 1 (only one representational form used) to 5 (all representation types used evenly). Note that pictorial representations were not included in calculating $D$. 
• **Flexibility**: The extent to which teachers demonstrated flexible use of visual representations by offering different representations to solve a problem was calculated as the number and percentage of problems modelled for which the teacher used more than one form of arithmetical and/or visual-schematic representation (e.g., bar model plus proportion table).

**Third research question (quality of representation processes and representations)**

Teachers’ behaviours relevant to the quality of their representation processes and representations were recorded. For each arithmetical and visual-schematic representation used, the quality of the representation process was rated in terms of:

• **Transparency**, i.e., the extent to which the teacher explicitly explains (or asks students to explain) step-by-step reasoning about what information is essential to represent for solving the given problem and how to represent this (1 = reasoning implicit and unexplained, 2 = reasoning partially explained, 3 = reasoning fully explained);

• **Correctness**, i.e., whether or not the reasoning underlying the representation process is correct;

• **Completeness**, i.e., whether or not the reasoning underlying the representation process is complete.

For each arithmetical and visual-schematic representation used, the quality of the representation itself was rated in terms of:

• **Functionality**, i.e., the extent to which the representation is suitable and useful for solving the given problem (1 = not suitable/useful, 2 = suitable/useful but includes solution-irrelevant information, 3 = suitable/useful and includes only solution-relevant information);

• **Correctness**, i.e., whether or not all solution-relevant elements are correctly represented;

• **Completeness**, i.e., whether or not all solution-relevant elements are represented and not missing.

On the basis of these data, the average transparency rating, percent correct and complete representation processes, average functionality rating and percent correct and complete
representations were then calculated for each teacher across all arithmetical and visual-schematic
representations used by the teacher in question.

Results

*What attention do teachers give to visualization, when do they use visual representations in the word
problem solving process and to what purpose?*

It should first be noted that, although teachers were aware that they should perform each of the
problem solving steps in the prescribed order for each problem, none of them consistently followed
the full sequence of steps. All teachers occasionally omitted steps completely (often the
HYPOTHESISE and CHECK steps) or partially (particularly paraphrasing the text and imagining the
specific situation described therein). Furthermore, teachers frequently concatenated steps, often
combining VISUALIZE with the UNDERSTAND and/or COMPUTE step. The consequences of this for
teachers’ use of visual representations are examined later.

Table 3 presents the time allocation for each teacher and each step across all teacher-
modelled problems. Note that teachers did not spend equivalent amounts of time on modelling
(range = 41-111 minutes) and did not model the same number of problems (range 4-152). All but two
teachers frequently solicited student input during the modelling process and engaged in extensive
interaction with students, particularly during the UNDERSTAND, VISUALIZE and COMPUTE steps.
Consequently, most time was spent on these steps.

It can be seen that four of the eight teachers spent the most time on understanding the
problem text (UNDERSTAND), two on both visualising the problem structure (VISUALIZE) and
calculating answers (COMPUTE), and two on calculating answers (COMPUTE). Thus, although all
teachers were aware of the key role of visualization, most spent more time on other parts of the
problem solving process. For example, two teachers extensively discussed the general context of
each problem (e.g., what kinds of things one can buy in a supermarket) and six teachers placed

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2 Excluding the two problems that were not selected for analysis.
considerable emphasis on calculating answers.

Table 3

*Teachers’ time allocation (minutes) per step over all teacher-modelled problems*

<table>
<thead>
<tr>
<th>Step</th>
<th>Teacher 1</th>
<th>Teacher 2</th>
<th>Teacher 3</th>
<th>Teacher 4</th>
<th>Teacher 5</th>
<th>Teacher 6</th>
<th>Teacher 7</th>
<th>Teacher 8</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>READ</td>
<td>5.5</td>
<td>8.1</td>
<td>6.1</td>
<td>6.7</td>
<td>5.8</td>
<td>1.4</td>
<td>2.9</td>
<td>6.3</td>
<td>42.8</td>
</tr>
<tr>
<td>UNDERSTAND</td>
<td>20.6</td>
<td>48.0</td>
<td>24.8</td>
<td>8.4</td>
<td>24.5</td>
<td>6.0</td>
<td>17.8</td>
<td>13.1</td>
<td>163.2</td>
</tr>
<tr>
<td>VISUALIZE</td>
<td>8.6</td>
<td>15.7</td>
<td>15.8</td>
<td>16.4</td>
<td>21.0</td>
<td>11.3</td>
<td>13.9</td>
<td>20.0</td>
<td>122.7</td>
</tr>
<tr>
<td>HYPOTHESE</td>
<td>6.7</td>
<td>11.0</td>
<td>7.2</td>
<td>1.9</td>
<td>12.7</td>
<td>5.2</td>
<td>3.2</td>
<td>1.7</td>
<td>49.6</td>
</tr>
<tr>
<td>COMPUTE</td>
<td>10.6</td>
<td>23.4</td>
<td>27.3</td>
<td>16.5</td>
<td>22.0</td>
<td>14.7</td>
<td>4.7</td>
<td>20.0</td>
<td>139.2</td>
</tr>
<tr>
<td>CHECK</td>
<td>1.7</td>
<td>4.8</td>
<td>4.7</td>
<td>3.9</td>
<td>5.9</td>
<td>2.5</td>
<td>-</td>
<td>5.0</td>
<td>28.5</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>53.7</strong></td>
<td><strong>111.0</strong></td>
<td><strong>85.9</strong></td>
<td><strong>53.8</strong></td>
<td><strong>91.9</strong></td>
<td><strong>41.1</strong></td>
<td><strong>42.5</strong></td>
<td><strong>66.1</strong></td>
<td><strong>546</strong></td>
</tr>
</tbody>
</table>

Number of problems modelled:

<table>
<thead>
<tr>
<th>Teacher 1</th>
<th>Teacher 2</th>
<th>Teacher 3</th>
<th>Teacher 4</th>
<th>Teacher 5</th>
<th>Teacher 6</th>
<th>Teacher 7</th>
<th>Teacher 8</th>
<th>Number of problems modelled</th>
</tr>
</thead>
<tbody>
<tr>
<td>11</td>
<td>15</td>
<td>14</td>
<td>10</td>
<td>9</td>
<td>7</td>
<td>4</td>
<td>9</td>
<td>9</td>
</tr>
</tbody>
</table>

Regarding when visual representations are used in the problem solving process and to what purpose, four patterns of usage were identified: (1) UNDERSTAND & VISUALIZE; (2) VISUALIZE; (3) VISUALIZE & COMPUTE; (4) COMPUTE. The upper part of Table 4 shows the amount of time spent on visualization following each of these patterns. The lower part of the table shows the corresponding types of visual representations (i.e., pictorial, arithmetical, visual-schematic) used. Individual differences between teachers are apparent.

The first pattern was observed when the problem text contained a lot of information or when teachers did not fully comprehend what was being asked. Visual representations (specifically, visual-schematic) were then occasionally used to help clarify the situation described in the text; the steps UNDERSTAND and VISUALIZE were then combined. Half of the teachers showed this pattern of
behaviour.

The second pattern observed (i.e., VISUALIZE) occurred once the problem text was fully comprehended. Visual representations (pictorial, arithmetical and/or visual-schematic) were then sometimes used to separately depict the problem structure; these representations were not further used in calculating answers. All but one teacher demonstrated this pattern of usage.

With the third pattern, visual representations were used to both structure the problem and help calculate answers; the steps VISUALIZE and COMPUTE were then combined. All but one teacher used visual representations in this way. For four teachers, this was the main way in which they used visual representations and one teacher used them only in this way. Two distinct approaches were identified. With the first approach, a visual-schematic representation was used for structuring the problem and calculating answers. An example is shown in Figure 1. All teachers who showed the VISUALIZE & COMPUTE usage pattern worked in this way on at least one problem. The second approach - used by two teachers - used arithmetical representations (specifically, proportion tables) for this purpose.

This week one kilogram of cheese costs €8.90. How much does a piece weighing 300 grams cost?

(Teacher 4)

Figure 1. Example visual-schematic representation used to calculate answers

Finally, with the fourth pattern (i.e., COMPUTE), visual representations (specifically arithmetical) were used only to calculate answers. This often followed the situation in which a pictorial or visual-schematic representation was used in the VISUALIZE step, or followed directly from the text comprehension step (UNDERSTAND) in cases where the VISUALIZE step was omitted. Six
teachers used visual representations in this way.

Table 4

*Patterns of visual representation usage over all teacher-modelled problems*

<table>
<thead>
<tr>
<th>Step &amp; Rep type</th>
<th>Teacher 1</th>
<th>Teacher 2</th>
<th>Teacher 3</th>
<th>Teacher 4</th>
<th>Teacher 5</th>
<th>Teacher 6</th>
<th>Teacher 7</th>
<th>Teacher 8</th>
</tr>
</thead>
<tbody>
<tr>
<td>UNDERSTAND &amp; VISUALIZE</td>
<td>3.4</td>
<td>4.8</td>
<td>5.9</td>
<td>1.7</td>
<td>-</td>
<td>-</td>
<td></td>
<td></td>
</tr>
<tr>
<td>VISUALIZE</td>
<td>6.1</td>
<td>7.3</td>
<td>4.4</td>
<td>3.1</td>
<td>12.6</td>
<td>6.6</td>
<td>13.9</td>
<td>-</td>
</tr>
<tr>
<td>VISUALIZE &amp; COMPUTE</td>
<td>5.1</td>
<td>13.4</td>
<td>22.7</td>
<td>21.7</td>
<td>11.0</td>
<td>13.0</td>
<td>-</td>
<td>40.0</td>
</tr>
<tr>
<td>COMPUTE</td>
<td>8.1</td>
<td>16.7</td>
<td>16.0</td>
<td>5.7</td>
<td>16.5</td>
<td>8.2</td>
<td>4.7</td>
<td>-</td>
</tr>
</tbody>
</table>

Number of visual representations per usage pattern

<table>
<thead>
<tr>
<th>Step &amp; Rep type</th>
<th>Visual-schematic</th>
<th>Pictorial</th>
<th>Arithmetical</th>
<th>Visual-schematic</th>
</tr>
</thead>
<tbody>
<tr>
<td>UNDERSTAND &amp; VISUALIZE</td>
<td>-</td>
<td>1</td>
<td>-</td>
<td>1</td>
</tr>
<tr>
<td>VISUALIZE</td>
<td>-</td>
<td>5</td>
<td>-</td>
<td>1</td>
</tr>
<tr>
<td>Arithmetical</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>1</td>
</tr>
<tr>
<td>Visual-schematic</td>
<td>4</td>
<td>8</td>
<td>5</td>
<td>4</td>
</tr>
<tr>
<td>VISUALIZE &amp; COMPUTE</td>
<td>-</td>
<td>-</td>
<td>2</td>
<td>-</td>
</tr>
<tr>
<td>Arithmetical</td>
<td>-</td>
<td>2</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Visual-schematic</td>
<td>3</td>
<td>3</td>
<td>8</td>
<td>13</td>
</tr>
<tr>
<td>COMPUTE</td>
<td>2</td>
<td>2</td>
<td>5</td>
<td>1</td>
</tr>
</tbody>
</table>

Note. Visual representations were never used when reading the problem text (READ), hypothesising the required calculations (HYPOTHESEISE) or checking the answer (CHECK).

*What kinds of visual representations do teachers use and how adaptive (i.e., diverse and flexible) is this use of visual representations?*
There were considerable differences between teachers with respect to the type and form of visual representations used. Regarding types, (i.e., pictorial, arithmetical, visual-schematic) all but one teacher used mainly visual-schematic representations. Though teachers were aware of the importance of these visual representations, pictorial and arithmetical representations were also used, however (see Table 5).

Table 5

Teachers’ use of representation types over all teacher-modelled problems

<table>
<thead>
<tr>
<th>Rep type</th>
<th>Teacher 1</th>
<th>Teacher 2</th>
<th>Teacher 3</th>
<th>Teacher 4</th>
<th>Teacher 5</th>
<th>Teacher 6</th>
<th>Teacher 7</th>
<th>Teacher 8</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of problems</td>
<td>11</td>
<td>15</td>
<td>14</td>
<td>10</td>
<td>9</td>
<td>7</td>
<td>4</td>
<td>9</td>
</tr>
<tr>
<td>Number of reps</td>
<td>9</td>
<td>19</td>
<td>20</td>
<td>19</td>
<td>14</td>
<td>9</td>
<td>4</td>
<td>10</td>
</tr>
<tr>
<td>Pictorial(^a)</td>
<td>0 (0%)</td>
<td>5 (26%)</td>
<td>0 (0%)</td>
<td>0 (0%)</td>
<td>1 (7%)</td>
<td>0 (0%)</td>
<td>1 (25%)</td>
<td>0 (0%)</td>
</tr>
<tr>
<td>Arithmetical(^a)</td>
<td>2 (22%)</td>
<td>2 (11%)</td>
<td>7 (35%)</td>
<td>1 (5%)</td>
<td>2 (14%)</td>
<td>2 (22%)</td>
<td>0 (0%)</td>
<td>7 (70%)</td>
</tr>
<tr>
<td>Visual-schematic(^a)</td>
<td>7 (78%)</td>
<td>12 (63%)</td>
<td>13 (65%)</td>
<td>18 (95%)</td>
<td>11 (79%)</td>
<td>7 (78%)</td>
<td>3 (75%)</td>
<td>3 (30%)</td>
</tr>
<tr>
<td>Diversity</td>
<td>1.59</td>
<td>2.80</td>
<td>3.17</td>
<td>1.24</td>
<td>4.12</td>
<td>3.52</td>
<td>1.80</td>
<td>1.85</td>
</tr>
<tr>
<td>Flexibility(^b)</td>
<td>1 (9%)</td>
<td>1 (7%)</td>
<td>2 (14%)</td>
<td>1 (10%)</td>
<td>3 (33%)</td>
<td>1 (14%)</td>
<td>1 (25%)</td>
<td>1 (11%)</td>
</tr>
</tbody>
</table>

Note. \(^a\)Percentages are of the number of visual representations used per teacher;  
\(^b\)Percentages are of the number of problems modelled by the teacher.

Figure 2 shows teachers’ relative use of different representational forms (i.e., bar model, pie chart, number line, proportion table, own construction, pictorial). Note that though pictorial representations are considered a type, they are included here to give a complete picture of the visual representations used. The most frequent form of visual-schematic representation was the bar model, which was used by all but one teacher. Number lines were used by four teachers, while pie charts
were very infrequently used, by four teachers. The only form of arithmetical representation used was proportion tables. This was used by all but one teacher.

Figure 2. Teachers’ use of representational forms over all teacher-modelled problems

The extent to which teachers exhibited a varied use of representational forms (i.e., diversity) differed between teachers, varying from 1.24 to 4.12 on a scale of 1 (only one representational form used) to 5 (all representational forms used equally) (see Table 5). Excluding pictorial representations, one teacher used five representational forms including own constructions, two teachers used four forms, four teachers used three forms and one teacher used two forms. Some teachers verbally expressed and demonstrated a preference for a certain representational form. Two teachers showed a strong preference for bar models (although one of these systematically used them incorrectly, as will be discussed later) and two teachers had a strong preference for proportion tables. Quotations that reflect teachers’ representation preferences are reported in Box 2.

Box 2: Teachers’ representation preferences (quotations)

Teacher 3 “You all know that I am a big fan of proportion tables”; “I always use a proportion table.”
Teachers demonstrated a low to medium degree of flexibility in representation use. All offered multiple representational forms (arithmetical and visual-schematic) on the same problem at least once (see Table 5). Five teachers used different forms of visual-schematic representation in this way. Four combined a bar model with their own schematic drawing of the problem structure; two offered different visual-schematic mathematical models (number line, bar model and/or pie chart). Five teachers used both visual-schematic and arithmetical representations on the same problem at least once. Remarkably, three teachers modelled at least one problem without using any visual representation at all. Teachers rarely compared the use of different representational forms or reflected critically on what different kinds of representation contribute to word problem solving. This was particularly the case for teachers who had an expressed preference for using a specific form, who showed a tendency to use their preferred form irrespective of problem characteristics.

Quality of representation processes and visual representations

Teachers were expected to model the representation process transparently, correctly and completely, whereby they should emphasise reasoning processes and understanding the actions undertaken. Thus, teachers were expected to explicitly explain which problem elements should be modelled and how, which representational forms are suitable to do this and why, and which actions they take in constructing the visual representations step-by-step. All eight teachers showed these kinds of behaviours to a considerable degree, with average transparency ratings of 2.11-3.00 on a three-point scale (see Table 6). The extent to which teachers provided this reasoning themselves or stimulated students to provide it varied between teachers, however. Two teachers also encouraged
students to suggest which visual representations to use.

Table 6

*Quality of representation processes and visual representations*

<table>
<thead>
<tr>
<th></th>
<th>Teacher 1</th>
<th>Teacher 2</th>
<th>Teacher 3</th>
<th>Teacher 4</th>
<th>Teacher 5</th>
<th>Teacher 6</th>
<th>Teacher 7</th>
<th>Teacher 8</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Number of reps</strong></td>
<td>9</td>
<td>19</td>
<td>20</td>
<td>19</td>
<td>14</td>
<td>9</td>
<td>4</td>
<td>10</td>
</tr>
<tr>
<td><strong>Representation processes (reasoning)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Transparency(^a)</td>
<td>2.11</td>
<td>2.43</td>
<td>2.70</td>
<td>2.84</td>
<td>2.62</td>
<td>2.89</td>
<td>3.00</td>
<td>2.90</td>
</tr>
<tr>
<td>Correctness(^b)</td>
<td>33%</td>
<td>100%</td>
<td>100%</td>
<td>95%</td>
<td>100%</td>
<td>100%</td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td>Completeness(^b)</td>
<td>100%</td>
<td>86%</td>
<td>90%</td>
<td>95%</td>
<td>85%</td>
<td>100%</td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td><strong>Visual representations</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Functionality(^a)</td>
<td>1.56</td>
<td>2.64</td>
<td>2.85</td>
<td>2.63</td>
<td>2.69</td>
<td>3.00</td>
<td>3.00</td>
<td>3.00</td>
</tr>
<tr>
<td>Correctness(^b)</td>
<td>33%</td>
<td>100%</td>
<td>100%</td>
<td>89%</td>
<td>92%</td>
<td>89%</td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td>Completeness(^b)</td>
<td>100%</td>
<td>79%</td>
<td>85%</td>
<td>89%</td>
<td>77%</td>
<td>100%</td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td><strong>Accuracy of visual representation types</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Arithmetical(^c)</td>
<td>0%</td>
<td>0%</td>
<td>100%</td>
<td>100%</td>
<td>50%</td>
<td>100%</td>
<td>-</td>
<td>100%</td>
</tr>
<tr>
<td>Visual-schematic(^c)</td>
<td>29%</td>
<td>92%</td>
<td>77%</td>
<td>83%</td>
<td>73%</td>
<td>86%</td>
<td>100%</td>
<td>100%</td>
</tr>
</tbody>
</table>

Notes. \(^a\)Averaged over all arithmetical and visual-schematic representations;  
\(^b\)Percentage of all arithmetical and visual-schematic representations;  
\(^c\)Percentage correct and complete visual representations of this type.

Correctness of reasoning in the representation process was high (95% and above) for seven of the eight teachers. Remarkably, one teacher (Teacher 1) reasoned correctly on only 33% of visual representations. The main source of error appeared to be an incorrect understanding of what a bar model is: she drew boxes that she called bar models within which she wrote the sum in symbolic notation. This teacher along with three others also used a bar model form as a proportion table, with
the numbers written in the bars bearing no relation to the spatial-numerical relations. Another teacher (Teacher 7) expressed the belief that it is not possible to make a visualization for every type of problem, though his reasoning was correct for the representations that he did make. Completeness of reasoning was also high (95% and above) for five teachers, while the remaining three teachers demonstrated complete reasoning on 85-90% of the visual representations used.

There were also differences between teachers concerning the quality of the visual representations used. All teachers produced at least one accurate (i.e., correct and complete) visual-schematic representation, though accuracy varied from 29% to 100% for this representation type (see last row of Table 6). Only two teachers were fully accurate on all visual-schematic representations, while the teacher who demonstrated low correctness of reasoning produced accurate visual-schematic representations only 29% of the time. Four teachers constructed visual-schematic representations that were incorrect (i.e., depicting erroneous problem elements or relations) and four teachers constructed visual-schematic representation that were incomplete (i.e., missing solution-relevant elements and/or relations). Examples of accurate and inaccurate visual-schematic representations are given in Figure 3. The arithmetical representations of four teachers were all accurate (i.e., correct and complete), but three teachers produced incorrect or incomplete arithmetical representations (one teacher never used these visual representations, see Table 5).

Yesterday, Fenna had €337.65 in her bank account. Her new statement shows that her grandmother deposited €45 for her school report and she earned €11.75 for babysitting. How much money does she have in her account now?

(Teacher 5)
(Teacher 1)

(a) Accurate (correct and complete)  
(b) Inaccurate (incorrect)

*Figure 3.* Examples of (a) accurate and (b) inaccurate visual-schematic representations.

The extent to which teachers invested in understanding what was being asked in the problem text - particularly when the text contained much information - directly impacted the functionality (i.e., suitability and usefulness) of the visual representations used. With one exception, teachers’ visual representations generally had good functionality, with average ratings of 2.63-3.00 on a three-point scale (see Table 6). However, the visual representations of the teacher who showed low correctness of reasoning had lower functionality (average rating 1.56), which could be expected. Functionality was also lower when teachers did not correctly identify the solution-relevant elements; in these cases, they tended to produce visual representations that contained excess, irrelevant information. Figure 4(a) shows an example of such a visual-schematic representation, with unnecessary calculation of intermediate arrival and departure times. Furthermore, teachers used bar models more frequently than other visual-schematic representations, even on problems involving percentages that were suitable for a pie chart, or addition and subtraction problems that were suitable for using a number line. Figure 4(b) shows an example of a bar model used (inaccurately) when a number line would have been more suitable.

*Antoine and Bertrand travel with the train from Utrecht to Paris via Den Bosch, Roosendaal, and Brussels. They depart at 13.38 from Utrecht Central Station. After 28 minutes they arrive in Den Bosch. They have to wait 13 minutes before the train to Roosendaal leaves. The journey to Roosendaal takes 52 minutes. In Roosendaal they have 23 minutes to change to the train to Brussels. The journey to Brussels takes 1 hour and 10 minutes. After 55 minutes, the train departs from Brussels to Paris: a journey of 1 hour and 22 minutes. At what time do Antoine and Bertrand arrive in Paris?*
Discussion

The goal of this study was to examine teachers’ use of visual representations when implementing a teaching intervention for supporting non-routine word problem solving. The teaching intervention focused on the construction of accurate visual-schematic representations, embedded within a sequence of six problem solving steps. It differs from previous research into supporting word problem solving (e.g., Jitendra, 2002; Montague, 2003; Montague et al., 2000) in several respects relating to both the educational setting and the way in which it is implemented. First, the teaching intervention is not implemented with low-performing students with special educational needs, but in regular, mainstream classrooms. Second, the intervention is not designed for individual or small group instruction, but for use in whole-class teaching. Third, the intervention is not carried out by researchers but by mainstream teachers.
Furthermore, while the intervention is based on existing stepwise strategy instruction programs to support non-routine word problem solving, it incorporates an important innovation. Where existing programs define visual representation in heuristic terms, the present teaching intervention specifically defines the criteria that should be satisfied: a visual representation should clarify the problem structure by making the numerical, linguistic and spatial relations between solution-relevant elements visible. The study therefore makes an unique contribution to research in the important and problematic area of word problem solving in regular classrooms.

To address the study objective, three research questions were posed. We first examined teachers’ attention to visualization when implementing the teaching intervention and determined when they use visual representations in the word problem solving process and to what purpose. Answering this question provides insights into the integrity with which teachers address the key ingredient of the intervention, namely the use of visual representations. We next investigated what kinds of visual representation teachers use and the extent to which teachers show an adaptive (i.e., diverse and flexible) use of representations. This information could inform teacher training and professionalization with respect to improving teachers’ expertise in visual representation use. From a didactical point of view, it is also valuable to examine teachers’ competence in using visual representations, as this may give further pointers for professional development. Thus, we also investigated the quality of the representation process and of the visual representations used.

*Teachers’ attention to visualization and its role in word problem solving*

Teachers were trained in the use of the teaching intervention and were aware of its focus on visualization (i.e., the construction of a visual representation of problem structure). It could therefore be expected that teachers would pay the most attention to the VISUALIZE step, in comparison to the other problem solving steps. This was not the case, however: most teachers spent most time on other parts of the problem solving process, namely understanding problem text (UNDERSTAND) and computing answers (COMPUTE).
Extensive time spent on the UNDERSTAND step could be explained by the fact that teachers regularly did not apply the intended strategies for clarifying what was asked (e.g., paraphrasing the text and imagining the described situation) but rather spent a lot of time discussing irrelevant contextual information (e.g., what you can buy in a supermarket). This indicates that teachers are unfamiliar with and therefore need to master strategies for supporting text comprehension if they are to effectively support word problem solving of students.

Teachers’ focus on correctly performing the required arithmetical computations (i.e., the COMPUTE step) is not surprising, given that instructional methods commonly used in mainstream classrooms and teacher training award much more attention to calculating correct answers than to understanding the problem text. Consequently, teachers are generally used to spending most time on the solution phase of the word problem solving process, and this practice is likely to have been perpetuated in the current setting.

It is also striking that teachers routinely combined the VISUALIZE step with the UNDERSTAND or COMPUTE step. This stands in sharp contrast to existing research-based programs developed to support word problem solving of low-performing students, which assume that word problem solving is a sequential (i.e., step-by-step) process (Krawec, 2010; Montague et al., 2000). The results of the present study showed that, in authentic classroom settings, word problem solving need not always occur sequentially - steps can be combined such that problem comprehension and solution interact and emerge together. Theories of word problem solving therefore need to recognise the potentially iterative nature of the process, particularly for non-routine problems.

**Teachers’ representational use and adaptivity therein**

Teachers’ use of visual-schematic representations (i.e., visual representations that represent the problem structure, the solution-relevant elements and the relations between them) played a central role in this research. Most teachers made ample use of these representations, though some seemed unclear about what these representations comprise and what function they serve within the word
problem solving context. Moreover, some teachers also made frequent use of arithmetical representations (specifically, proportion tables). It is important to note that, in contrast to visual-schematic representations, arithmetical representations support only calculation processes rather than problem comprehension. Thus, when the problem text is not well understood, using only this kind of representation bears the risk that it does not contain the solution-relevant elements of the problem to be solved. Even after training, teachers appear not always to be aware of this difference in the use of these types of representations.

Teachers appear to have strong preferences for using one particular form of visual representation, namely a bar model or proportion table. Given these preferences, it is not surprising that teachers showed limited diversity and flexibility (i.e., adaptivity) in representation use. This could be explained by the fact that these representational forms are frequently offered in math textbooks in elementary schools and teacher education. Teachers consequently may feel more comfortable using them, as they encounter them more often and have more knowledge about them. This may also explain the finding that teachers rarely considered or compared the suitability of the representations used. Nonetheless, an imbalanced and/or inflexible use of representations can be problematic when teachers are unable to respond appropriately to students’ needs (Jitendra et al., 2007) (e.g., students may find a number line more helpful than a bar model for certain sorts of problems) or to problem characteristics (e.g., a pie chart is more suitable than a bar model for solving a problem involving percentages). Thus, the adaptive use of visual representations is clearly an issue to be addressed in teacher training and professionalization.

The quality of the representation process and the visual representations produced

The finding that teachers demonstrated medium to high transparency in the way in which they provided explicit, step-by-step reasoning about what information should be represented and how to represent it is compatible with the nature of contemporary math education, which emphasizes reasoning processes and understanding (Barnes, 2005; Van den Heuvel-Panhuizen, 2003; Webb, Van
der Kooij, & Geist, 2011). Several teachers also extensively involved students in this process; the explicit interaction between teacher and students is also one of the underlying principles of contemporary math education (Van den Heuvel-Panhuizen, 2003; Webb et al., 2011).

It is worrying, though, that while the majority of teachers generally demonstrated high correctness of reasoning, one teacher appeared to hold a fundamental misconception of what a bar model is. Furthermore, the reasoning of half of the teachers was not always complete: visual representations were introduced but not further or fully explicated. Such incomplete reasoning is risky if students do not know how to use the representation in question: misconceptions (such as held by the teacher mentioned above) can then arise that can be difficult to correct (Hill, Blunk, Charalambous, Lewis, Phelps, Sleep, & Ball, 2008). A correct and complete representation process is therefore essential but is not always exhibited in teachers’ natural behaviours.

With respect to the quality of the representations themselves, it is remarkable that only two teachers were consistently able to construct representations that both correctly and completely contained all solution-relevant elements, in spite of the training that they had received. It is highly likely that mainstream teachers (who have not been explicitly trained in this area) would also have difficulty in producing correct and complete visual representations. Furthermore, some teachers were unable to come up with a suitable visual representation for some problems and seemed to think that they were making a visual representation when in fact they were sometimes merely structuring the words in the text. Clearly, teachers’ expertise in this area needs to be improved. Also, some teachers produced representations containing excess, irrelevant information, largely as a consequence of insufficient understanding of what was being asked. Such representations make calculating the answer more difficult and error-sensitive than necessary, and make it unclear what information is solution-relevant and what is not. This suggests that teachers, as well as students, need to develop effective strategies for understanding what is being asked in non-routine word problems.
Implications for teacher professionalization in using visual representations to support word problem solving

Based on these findings, it can be concluded that the use of visual representations to support word problem solving should be given much more attention in teacher education and teacher professionalization programmes. While the quality of the representation processes and the representations produced by most of the teachers in this study was reasonable, some misconceptions and inappropriate use of certain representational forms were observed. It could be argued that anything less than teachers’ full mastery in this area is undesirable.

Furthermore, the limited diversity and flexibility are matters of concern. While routine, algorithmic problems can be solved using particular types of representations, non-routine problems - such as the authentic problems used in this study - require a problem-specific approach. In these cases, a limited and inflexible use of representations can result in an ineffective and inefficient problem solving process. Teachers therefore need to possess a broad repertoire of visual representations and understand their conditions of use, so that they are able to offer representations that both match problem characteristics and support students’ needs. It is important, therefore, to develop teachers’ knowledge of the characteristics and purpose of different types and forms of visual representation, as well as understanding when and how to use them to support word problem solving. This requires more than just the ability to produce accurate representations and needs to be given a prominent place in teacher education and teacher professionalization programmes.

In addition, attention needs to be paid to mastering strategies for supporting text comprehension. Teachers need to learn how to identify the solution-relevant information in the word problem and, on the basis of that information, how to derive the specific questions that have to be answered. This will prevent teachers from spending too much time on irrelevant details which do not facilitate - and may even hinder - problem comprehension and solution.
Directions for future research

The participants in this study were recruited through purposive sampling of teachers who were motivated to participate in and considered themselves competent to contribute to research in this area. This ensured that results were obtained under favourable conditions in which teacher behaviour is not negatively influenced by motivational factors that are known to undermine the way in which teachers implement educational innovations in regular classrooms (e.g., Evers et al., 2002; Ghaith & Yaghi, 1997; Hermans et al., 2008; Rogers, 2003). Consequently, the findings cannot be directly generalised to the many mainstream teachers who have a negative attitude towards mathematics and are not confident about teaching mathematics (e.g., Bursal & Paznokas, 2006; Isiksal, Curran, Koc, & Askun, 2009; Swars, Daane, & Giesen, 2006). Nonetheless, it is important to realise that when even motivated and confident teachers experience difficulties in using visual representations to support word problem solving (such as limited diversity, flexibility and representational quality), difficulties experienced by other mainstream teachers might be more prominent. Thus, it is important to address the competences and needs of these teachers in future research.

Another deliberate choice is that teachers were encouraged to use their own explanations and elaborations, rather than a fully scripted lesson protocol. In this way, teachers could implement the teaching intervention in a way that is compatible with their own teaching approach and beliefs about teaching. This is important for the successful implementation and feeling of ownership of educational innovations (Ketelaar, Beijaard, Boshuizen, & Den Brok, 2012). Nevertheless, it makes the instruction vulnerable to potential shortcomings in teachers’ skills. Thus, even when teachers believe they master the skills necessary to implement an instruction correctly, they should be provided with explicit training in its key ingredients and be given the opportunity to adopt and consolidate new skills before a teaching intervention such as this can be implemented in the classroom (Bitan-Friedlander, Dreyfus, & Milgrom, 2004).

To this end, training should be lengthy enough to provide teachers with enough time to
internalize change, that is, accept the innovation, acquire the necessary skills and be prepared to implement it (Bitan-Friedlander et al., 2004). It is possible that the present training was not of sufficient duration so that the desired level of competence was not attained. Future research should investigate the duration and intensity of training required to achieve this level of competence.

At the same time, it is intriguing that some teachers believed themselves to be competent while in fact they were not, with one teacher even holding a fundamental misconception. As realistic beliefs about one’s personal competence can positively influence individuals’ willingness to invest in training and education (Beets, Flay, Vuchinich, Acock, Li, & Allred, 2008; Han & Weiss, 2005), it would be of interest to investigate how teachers can be helped to develop realistic beliefs about their pedagogical and didactical proficiency in the use of visual representations.