

VU Research Portal

The Social Psychology of Corruption

Köbis, N.C.

2018

document version

Publisher's PDF, also known as Version of record

[Link to publication in VU Research Portal](#)

citation for published version (APA)

Köbis, N. C. (2018). *The Social Psychology of Corruption*. [PhD-Thesis - Research and graduation internal, Vrije Universiteit Amsterdam].

General rights

Copyright and moral rights for the publications made accessible in the public portal are retained by the authors and/or other copyright owners and it is a condition of accessing publications that users recognise and abide by the legal requirements associated with these rights.

- Users may download and print one copy of any publication from the public portal for the purpose of private study or research.
- You may not further distribute the material or use it for any profit-making activity or commercial gain
- You may freely distribute the URL identifying the publication in the public portal ?

Take down policy

If you believe that this document breaches copyright please contact us providing details, and we will remove access to the work immediately and investigate your claim.

E-mail address:

vuresearchportal.ub@vu.nl

Contents

The Social Psychology of Corruption

Chapter 1	Introduction	5
Chapter 2	Prospection in Individual and Interpersonal Corruption Dilemmas	13
Chapter 3	“Who doesn’t?” - The Impact of Descriptive Norms on Corruption	49
Chapter 4	The Look Over Your Shoulder: Corruption and Cheating Decreases in the Presence of Another Person	73
Chapter 5	The Road to Bribery and Corruption: Slippery Slope or Steep cliff?	93
Chapter 6	General Discussion	113
References		131
Appendix		171
Nederlandse Samenvatting (Dutch Summary)		175
Acknowledgements		183
Curriculum Vitae		189