

VU Research Portal

The Power of Interpersonal Generosity

Klapwijk, A.

2009

document version

Publisher's PDF, also known as Version of record

[Link to publication in VU Research Portal](#)

citation for published version (APA)

Klapwijk, A. (2009). *The Power of Interpersonal Generosity*. [PhD-Thesis - Research and graduation internal, Vrije Universiteit Amsterdam].

General rights

Copyright and moral rights for the publications made accessible in the public portal are retained by the authors and/or other copyright owners and it is a condition of accessing publications that users recognise and abide by the legal requirements associated with these rights.

- Users may download and print one copy of any publication from the public portal for the purpose of private study or research.
- You may not further distribute the material or use it for any profit-making activity or commercial gain
- You may freely distribute the URL identifying the publication in the public portal

Take down policy

If you believe that this document breaches copyright please contact us providing details, and we will remove access to the work immediately and investigate your claim.

E-mail address:

vuresearchportal.ub@vu.nl

Contents

Chapter 1: General Introduction	7
Prior Research: The Power of Reciprocity	7
Reciprocity Revisited: An Interdependence Analysis	9
Adding Some Generosity to Reciprocity	14
Overview of the present dissertation	15
Chapter 2: Promoting Cooperation and Trust in “Noisy” Situations: The Power of Generosity	17
An Interdependence Analysis of Interpersonal Strategies in Noisy Social Dilemmas	18
Meaning Analysis: From Strategies to Perceived Transformations	19
Summary of Hypotheses	23
Study 2.1	24
Study 2.2	37
Discussion	46
Chapter 3: The Greater Power of Generosity	53
Study 3.1	54
Discussion	57
Chapter 4: How Cooperation Within “Noisy” Communities Can Evolve: Benefits of Indirect Generosity over Indirect Reciprocity	59
Understanding Indirect Reciprocity	60
Effects of “Noise” for Reputations within a Community	62
Understanding Detrimental Effects of Noise for Communities	63
Study 4.1	64
Study 4.2	71
Discussion	80
Chapter 5: General Discussion	85
Theoretical Contributions	87
Practical and Methodological Contributions	89
Future Directions	91
Concluding Remarks	93
References	95
Nederlandse Samenvatting (Summary in Dutch)	104
Dankwoord (Acknowledgments)	111
Curriculum Vitae	112